



ADDENDUM #2

On June 30, 2018, the New Hampshire Department of Health and Human Services published a Request for Applications, to solicit applications from vendors to develop transitional and community residential beds with wrap-around services and supports.

This addendum includes significant changes in Section 1.5, Compensation & Contract Value by adding an opportunity for vendors to apply for additional funding.

The Department is publishing this addendum to:

1. Delete and replace Section 1. Request for Services, Subsection 1.5. Compensation & Contract Value, to read:

1.5. Compensation & Contract Value

Two sources of funding are potentially available to qualified vendors who are selected as a result of this RFA, Medicaid Funding and General Funding. The allocation and distribution of these funding sources is further defined in Subsections 1.5 through 1.10 of this RFA

1.5.1. Amount of Funding

- 1.5.1.1. Through this RFA, DHHS is accepting applications from qualified vendors, for both transitional and community residence beds.
- 1.5.1.2. Total Medicaid funding (50% Federal, 50% General Funds) for services under this RFA is anticipated to be available in the amount of \$812,156 in State Fiscal Year 2018 and \$2,424,000 in State Fiscal Year 2019 across all contractors for all Medicaid billable services. Services will be reimbursed at New Hampshire Medicaid rates for the applicable bed types.
- 1.5.1.3. Total General Funds (100% General Funds) for services under this RFA is anticipated to be available in the amount of \$1,500,000 in State Fiscal Year 2018 and \$3,000,000 in State Fiscal Year 2019 for Department approved non-Medicaid billable services or capital projects that may be necessary to develop the applicable transitional and community residence beds. Applicants wishing to access General Funds for specified services must submit the requested documentation in Section 1.9.2

1.5.2. Funding Distribution Criteria

- 1.5.2.1. Total Medicaid funding levels will be determined at the sole discretion of the Department based upon the



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following criteria:

- Vendor's score in Section 1.7. Application Scoring (600 Points);
 - The amount of funds available;
 - The number of beds applied for by each of the Applicants; and
 - Ensuring improved geographic access to services statewide.
- 1.5.2.2. The selected vendor(s) will be compensated according to the current DHHS rate structure for the applicable bed type. Rates of compensation will be incorporated into the contract(s) awarded as a result of this RFA and are subject to approval by the Governor and Executive Council.
- 1.5.2.3. Total General Funds funding levels will be determined at the sole discretion of the Department based upon the following criteria:
- Vendor's score in accordance with Subsection 1.10. Application for General Funds (100 Points); and
 - The amount of funds available.

2. Add Section 1. Requests for Services, Subsection 1.9. Application to Receive General Funds to read:

1.9. Application to Receive General Funds

- 1.9.1. Only vendors selected for award pursuant to Subsections 1.7 and 1.8 of this RFA will have their applications for General Funding considered. These funds may be used to:
- 1.9.1.1. Support a broader array and combination of non-Medicaid billable community mental health services, such as but not limited to:
- 1.9.1.1.1. Case management;
 - 1.9.1.1.2. Physician evaluation and management;
 - 1.9.1.1.3. Psychopharmacology;
 - 1.9.1.1.4. Supported employment; and
 - 1.9.1.1.5. Illness management and recovery.
- 1.9.1.2. Support the capital projects necessary to develop the applicable transitional and community residence beds.



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1.9.2. Vendors seeking to receive General Funds must provide the following information:

Q10. Provide specific details of the services to be supported by the General Funds requested. Include at minimum: anticipated utilization and intensity of services data for each applicable service the vendor is requesting General Fund dollars to support; the amount of funding per service by each state fiscal year.

Q11. Provide specific details of the capital projects necessary to develop the applicable transitional and community residence beds. Include at minimum: a detailed capital budget request and capital budget narrative.

3. Add Section 1. Requests for Services, Subsection 1.10. General Fund Application Scoring to read:

1.10. General Fund Application Scoring (100 Points)

The total General Fund Application score allocated to each Application selected for award pursuant to Subsections 1.7. and 1.8. will be based on the following:

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| Non-Medicaid Billable Service Supports (Q10) | 75 Points |
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|------------------------|-----------|
| Capital Projects (Q11) | 25 Points |
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| Total General Fund Application points | 100 Points |
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4. Add Section 1. Requests for Services, Subsection 1.11. General Fund Application Selection to read:

1.11. General Fund Application Selection

1.11.1. The Department shall consider General Fund applications for selection based on the funding distribution criteria specified in 1.5.2.3., beginning with the highest scoring General Fund application.

1.11.2. The Department shall consider additional applications for funding; provided there are sufficient funds and beds available for award, beginning with the next highest scoring General Fund application, and continuing as long as sufficient funding and beds are available for award.

1.11.3. In the event there are insufficient General Funds to support the General Fund requests of all Applications selected for award pursuant to subsections 1.7. and 1.8., the Department reserves the right to award a lesser amount, or to award to the next highest ranking vendor if the higher scoring vendor under consideration is not agreeable to a lesser General Fund award for which it applied.

1.11.4. The Department will incorporate detailed contract provisions specific to the General Fund awards made pursuant to this RFA into the vendor's applicable contract.